

CAPABILITY STATEMENT



*A design/build general contractor
specializing in turn-key building solutions
for the federal government*

K-Con, Inc. is a SBA **Small Business**
with more than 25 years of experience



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www.KConInc.com



WHY K-CON, INC?

Design/Build Solutions

K-Con is a **full-service design-build** general contractor, specializing in building solutions. K-Con's goal is to provide the "Method and the Mechanism" to get jobs done — **faster, easier, cheaper... period** — without the costly fees of an architect.

Turn-Key Construction

K-Con will design and manage all aspects of your project, from start to finish, with **single-point responsibility**.

Simplified Acquisition

Many of K-Con's projects are completed through our existing **GSA contract**, which is meticulously audited to ensure K-Con's customers are receiving the Best Value and best pricing available.

Geography

K-Con works in all 54 states and territories. Customers deal directly with K-Con headquarters, and have **full time, K-Con supervisory personnel on site** for every project.

Customers

K-Con conducts the vast predominance of its work for the Federal Government. K-Con understands the critical and vital importance of an **efficient, safe, quality driven, and reliable** contractor that can comply with Government procurement and construction regulations, and is in tune with the requirements of Federal agencies.

Experience

142 National Guard customers can't be wrong.



MEMBERSHIPS

Design Build Institute of America

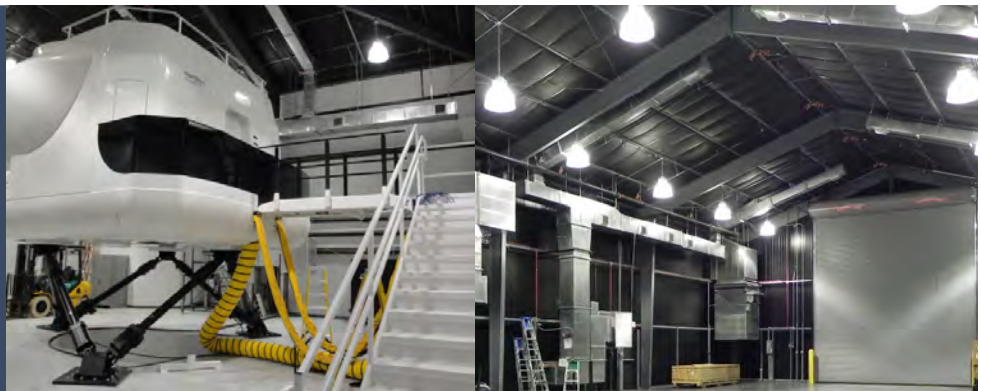
Society of American Military Engineers

U.S. Green Building Council

U.S. Chamber of Commerce

Charleston Chamber of Commerce

LEED® Accredited





EXPERTISE AREAS

PROJECT TYPES

- Maintenance & Workshops
- Training Facilities & Range Towers
- Offices & Administration
- Warehouses & Storage
- Renovation & Roofing
- Guard Booths
- Residences
- Wood Frame
- Fire Stations
- Specialized projects (Classrooms, Gyms, Medical Facilities)

AWARDS

Top 100 Metal Builders 2009 & 2010, Metal Construction News

The Blue Chip Enterprise Award 1998, MassMutual and the U.S. Chamber of Commerce.

Top 25 Fastest Growing Companies of SC 2004 and 2005, SC Chamber of Commerce

Why Design/Build?

Design/Build facilitates a true team approach to both final design and construction, by closely integrating input from end user, builder and designer at the onset and during all phases of the project.

ADVANTAGES:

Design/build projects typically result in **6-10% cost savings** while completing projects an **average of 33% faster**.

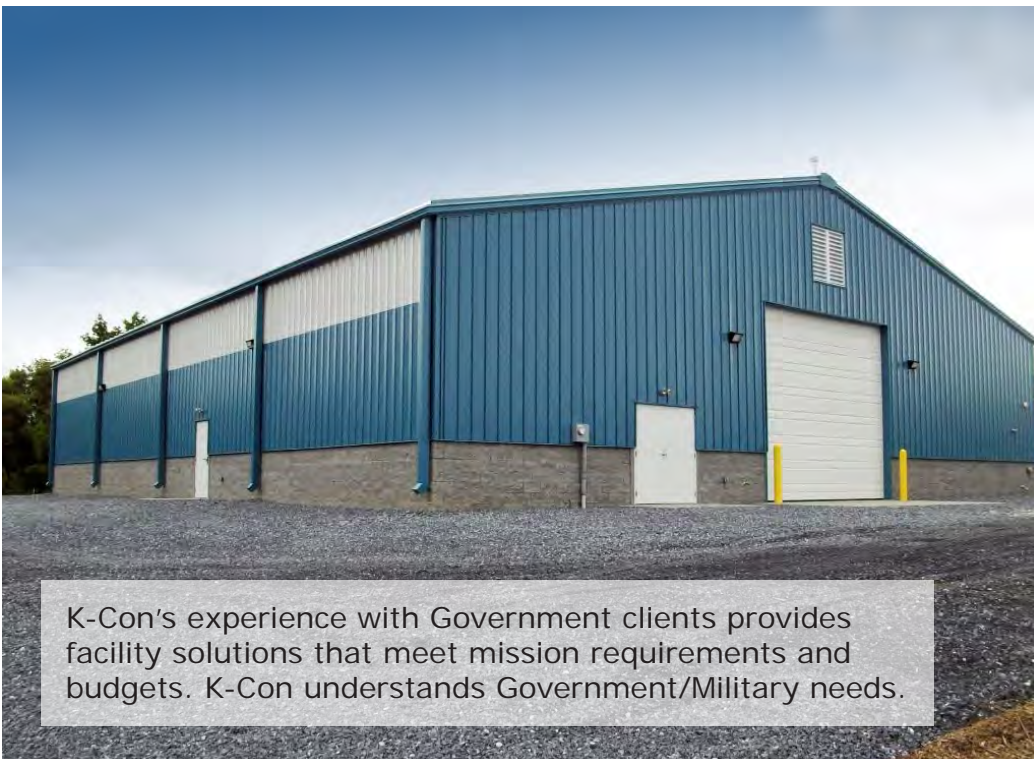
The design/build process **promotes close communications** and a partnering effort between owner, builder and designer, thus avoiding conflicts.

Overall responsibility for the project falls to one source—the design/builder. There is no separate architectural services contract.

Precise, up-front definition of the design with the consensus of all team members, virtually eliminates costly change orders and modifications during construction.

Concurrent activities — construction on initial phases can begin while final designs and finish decisions continue without undue delay.

K-Con's experience with Government clients provides facility solutions that meet mission requirements and budgets. K-Con understands Government/Military needs.





SIMPLIFIED ACQUISITION

Consider Simplified Acquisition Design/Build to fast track your project.

K-Con has contracting methods available that will save both time and money while controlling your construction costs up front. Your project can go turn-key and you can have it awarded in less than 30 days. Ask us how.

ON THE JOB

K-Con provides their customers with hands-on execution. Working nationwide no matter where you need us, K-Con places a certified employee superintendent for your project's duration keeping your interests represented.



GSA Schedule Reduce Time and Cost

All of K-Con's design/build construction services are available through our existing GSA contract. K-Con can provide a complete turn-key project, all through GSA. The average time to place a GSA order is 15 days.

SHOVEL READY DESIGNS

K-Con has a portfolio of facilities available for download from the website. Mark up the drawings and return them to K-Con for a modified 10% drawing and scope of work. You could have a turn-key facility contracted for in 5 days.

Order not only building systems, but the design and engineering services.

